

SELECT CREDIT UNIONS USING E-SIGNATURE

USE CASES & ROI



Credit Union National Association

CUNA Strategic Services, Inc.

CUNA Strategic Services, Inc. (CSS) has chosen OneSpan as its exclusive electronic signature provider for U.S. credit unions. Through this alliance, credit unions benefit from significantly reduced pricing and the reassurance that CSS has done extensive due diligence and chosen an electronic signature solution appropriate to address the unique needs of credit unions.



Electronic signatures can help credit unions expedite new member onboarding and loan processing for members while ensuring business rules and compliance are being met.”

President, CUNA Strategic Services



Partnership Financial Credit Union

Partnership Financial Credit Union is located in Illinois, with 10,000 members, three offices and \$151M in assets. They are using OneSpan Sign (standalone cloud service) to offer e-signatures on all loan products. When one of their members recently purchased a boat, Partnership CU was able to generate the documents through e-signature so the member could e-sign remotely from another state. As a result, the credit union ended up with the loan rather than the dealer.



We don't have branches on every corner. So making the loan process convenient for members is key to retaining our membership.”

Theresa M. Guerriero

Vice President Lending



Cal Poly Federal Credit Union

Located in Pomona California, Cal Poly Federal Credit Union serves employees, alumni, students and other members of the California State Polytechnic College. They are using OneSpan Sign to automate member-facing and internal processes including loans, board approvals and HR documents for new hires. The CEO was thrilled by how easy and cost effective it was to get started with e-signatures.



“Instead of hearing that we close at 4:30 PM and then racing across town in early rush hour traffic, a member will now be able to sign their documents wherever they have Internet access, improving their overall satisfaction with their membership and Pittsford FCU.”

Brian S.

Senior Manager



Wright Patt Credit Union

Wright-Patt Credit Union (WPCU), one of the 50 largest credit unions in the US, seized the opportunity to digitize their commercial lending process with e-signature and achieved staggering results. In addition to tripling their monthly loan capacity from \$5M to \$15M, the team closed \$190M in loans in 2017, a figure which dwarfs their previous high water mark of \$74M in 2016.

Learn how this credit union capitalized on the newfound efficiency afforded by digitization to target a new market segment. Leveraging an integration between nCino and eSignLive cloud technologies, WPCU was able to expand their operation to service mid-market members – without hiring new staff. After just one year using the joint solution, 30% of loans over \$250,000 are e-signed and lenders save 50 minutes per loan closing.



“The integrated solution is easy to use and has improved loan processing time for our members.”

Scott Everett

VP of Commercial Loans



ADDITIONAL CREDIT UNIONS USING ONESPAN SIGN



OneSpan enables financial institutions and other organizations to succeed by making bold advances in their digital transformation. We do this by establishing trust in people's identities, the devices they use, and the transactions that shape their lives. We believe that this is the foundation of enhanced business enablement and growth. More than 10,000 customers, including over half of the top 100 global banks, rely on OneSpan solutions to protect their most important relationships and business processes. From digital onboarding to fraud mitigation to workflow management, OneSpan's unified, open platform reduces costs, accelerates customer acquisition, and increases customer satisfaction.

CONTACT US

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