

CASE STUDY

### **EXECUTIVE SUMMARY**

#### **Business Objective**

Integrate security into existing cloud platform to help withstand increasing cybercrime threats.

#### The Problem

The software provider needed to enable teams and organizations to securely collaborate via the internet and to be safeguarded from unwanted and unauthorized access.

#### The Solution

OneSpan Mobile Authenticator

#### Results

• Two-factor authentication integrated into the organization's cloud platform and web portal



# TEAMDRIVE SECURES ACCESS TO ITS CLOUD-BASED PLATFORM

TeamDrive is a software provider specialized in creating solutions for secure collaborative work over the Internet. It is their vision to enable teams and organizations to securely collaborate online.

Since cybercrime is rising in many verticals and markets, the need for extra security when accessing the platform has risen. TeamDrive provides a Zero Knowledge Enterprise File Sync and Share solution with automatic end-to-end encryption.

TeamDrive's cloud platform makes it possible to share and store common data. Lawyers, doctors, R&D researchers, business owners and many more workers in different sectors make use of this technology to exchange their information and overcome the issue where people lose track in the huge number of different files and versions when working on the same document.

# Protect Your Assets

The data stored and worked on in those documents is business-critical and sensitive. "Cybercrime is everywhere, and everyone is fully conscious and apprehensive of its possible consequences. We received more and more requests from our customers to enhance our product with an extra layer of security," explains Detlef Schmuck, COO at TeamDrive. "Ease of use has always been an important point of interest for us, but the security factor has become imperative as well. Browser access is easy, but it is too insecure. We started investigating the possibilities for adding strong authentication to our web portal."



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**Detlef Schmuck** COO TeamDrive

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TeamDrive examined different vendors for a two-factor authentication solution, and ultimately choose OneSpan's Digipass GO series. "OneSpan has established a solid track record for many years in the security space."

# Easy and Convenient

Eppendorf, a leading life science company that develops and sells instruments, consumables, and services for liquid, sample, and cell handling in laboratories worldwide, is one of TeamDrive's customers that successfully uses OneSpan's strong authentication technology. "Because of the sensitiveness of our data, we were a driving force to get twofactor authentication integrated in the TeamDrive platform," says Michael Fehse, Vice President at Eppendorf. "The web portal provided a good user experience, but it opened a risk that we did not want to accept, so we believed two-factor authentication was required."

"More than half of the top 100 banks worldwide rely on the company's products, so we were sure that OneSpan could offer us the security that we needed," Mr. Schmuck continues. "Moreover, OneSpan was already the number 1 choice of some of our customers."

"We are happy to see that the integration went really well," says Mr. Schmuck, COO of TeamDrive. "The technical team from OneSpan did an outstanding job. They guided us through the whole integration process and their support was excellent." Eppendorf required the extra layer of security, confirms Mr. Fehse. "The technology feels very familiar to our workforce, since we also use OneSpan for other solutions besides TeamDrive."

## **Client Overview**

**Eppendorf** Eppendorf is a leading life science company that develops and sells instruments, consumables, and services for liquid-, sample-, and cell handling in laboratories worldwide. Eppendorf products are most broadly used in academic and commercial research laboratories. They are also aimed at clinical and environmental analysis laboratories, forensics, and at industrial laboratories performing process analysis, production, and quality assurance. Eppendorf was founded in Hamburg, Germany in 1945 and has more than 3,500 employees worldwide. The company has subsidiaries in 25 countries and is represented in all other markets by distributors.

### Partner Overview

TeamDrive Systems enables secure, cross-company, as well as cross-platform, collaboration with total privacy, maximum security. TeamDrive offers a combination of cloud computing (private and public) and the free choice of servers, which delivers unlimited cost-effective scalability and independence. TeamDrive runs on Linux, Windows, Mac servers and clients as well as iPhones, iPads and Android Smartphones. TeamDrive's dependable, scalable platform and services currently enable millions of business users to sync, share and collaborate beyond company borders. TeamDrive customers include leading global firms, universities, the military and government institutions. Unique to TeamDrive is the Zero Knowledge Cloud Architecture with its unlimited scalability as the platform for a high secure Enterprise files sync & share solution (EFSS).

# OneSpan

OneSpan enables financial institutions and other organizations to succeed by making bold advances in their digital transformation. We do this by establishing trust in people's identities, the devices they use, and the transactions that shape their lives. We believe that this is the foundation of enhanced business enablement and growth. More than 10,000 customers, including over half of the top 100 global banks, rely on OneSpan solutions to protect their most important relationships and business processes. From digital onboarding to fraud mitigation to workflow management, OneSpan's unified, open platform reduces costs, accelerates customer acquisition, and increases customer satisfaction.



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