

Partnerships To Help You Grow

Digital Workflow Solutions that Enhance Your Products

HIGHLIGHTS

- Decrease your time to market and sell more of your own product
- Easily embed and integrate into your core solution(s).
- Scalable platform
- Flexible deployment options: Available in a public or private cloud, or on-premises
- Tiered licensing and pricing models available
- Strong customer focus to ensure success with OneSpan solutions
- Recognized by analysts: Forrester, Gartner, G2 and more!

With the OneSpan OEM Partner Program, we support growth in your business by equipping your solutions with seamlessly embedded e-signature, ID verification, and user and transaction authentication technology.

The OEM Program provides you with leading digital workflow technologies that enhance your software product or service. It provides an easier, faster way to deliver world-class digital workflow capabilities to your customers, save you development time and help increase your sales.

Developing your own digital workflow solutions can be costly and time consuming, requiring resource commitments which can distract from developing core competencies. Our OEM partners have taken advantage of our highly embeddable and scalable digital workflow technologies to fill the gap between existing solutions and new cutting edge next generation applications.

OneSpan e-signature technology is embedded and white-labeled to create a seamless experience for your customers. From beginning to the end of the sales cycle, your customers are dealing only with your brand, your team, and your product. They may never realize that a third party solution was ever involved.

In addition, you own the relationship with your customer and there's no need for the end customer to enter into two sales cycles or deal with multiple support teams.

Partnerships Poised for Success

Superior Customer Experience

- Fully digital experience
- E-Sign anytime, anywhere, on any device
- Customers interact with a single platform
- Streamline customer acquisition or procurement processes, shortening the sales cycle

Growth from Partnerships

- You get top-line revenue
- You own the customer relationship and we support you.

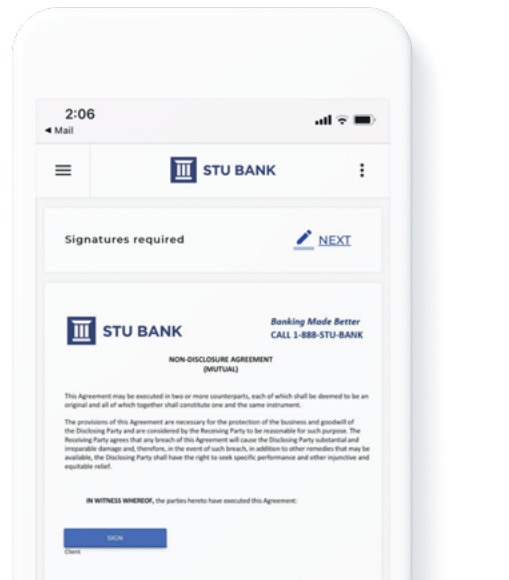
Competitive Edge

- Provide more value as part of your solution
- Leverage leading technology without taking on the burden of building and supporting it yourself
- Differentiate your digital workflow solutions with a modern, paperless experience

Integration Made Easy

As the leader in integrated e-signature workflows, we offer a developer-friendly open API that's easy to use. What's more, our fully supported SDKs for Java, .NET, APEX, iOS and Android provide the building blocks to create a modern mobile experience launched from an app or a web browser. Your development team can leverage our Sandbox environment to test and try newer features while interacting with other developers via our Community Portal to provide the best customer experience.

Whether the document is uploaded by the user or generated by the system, we can fit into any workflow and become the single point of engagement for your customer's e-signature needs.



OneSpan: A Leader In Integrated e-Signature Workflows

Global leader



- Over 2,000 financial institution customers including more than half of the top 100 global banks
- Over 10,000 customers in 100+ countries with 300 million licenses sold
- 35+ active Integrated OEM Technology Partners

Banks



- 13 of the top 20 banks in North America
- 18 of the top 20 banks in Europe
- 8 of the top 10 banks in Canada
- 3 of the top 5 banks in Japan

Insurance



- 7 of the top 20 P&C carriers in the U.S.
- 7 of the top 20 Life carriers in Canada

Government



- A leader in e-signatures for government with 25+ years of experience

OneSpan Is More than Your Average E-Signature Provider

White-labeling

Completely white-label the OneSpan Sign application to match your company's brand, theme, website, and apps, so customers never realize they are using third-party software to e-sign documents. Fully white-labeling the e-sign process keeps the spotlight on your company's brand – from start to finish – to drive high customer adoption rates across any channel - online, digital, call center, or branch.

Built for Regulated Industries

The OneSpan Sign e-signature solution is designed for highly regulated industries, such as financial services, banking, government, healthcare, and more. We take on the responsibility of aligning with E-SIGN, UETA, eIDAS, and other global requirements, so you don't have to. On your end, you need only embed the solution so your customers can start signing.

Creative Licensing Models

OneSpan makes it as easy as possible to leverage our solution with creative licensing models that work for everyone.

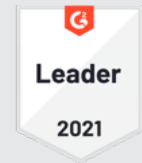
The Cloud or On-premises

Deploy OneSpan Sign on-premises or on a private or public cloud in data centers around the world. We have localized data centers in the U.S., Canada, Europe, Australia, and more. Our platform meets the most stringent security and compliance requirements, including SOC 2, GDPR, FedRAMP, and HIPAA.

Vendor Independence

In a partnership with OneSpan, you own all your e-signed documents and corresponding evidence summary documents after our partnership concludes. You will not need to rely on our team to access or verify any documentation created through your e-signature integration.

ACCOLADES



Leader in 15+ consecutive G2 e-signature reports

Gartner®

OneSpan recognized as one of 6



Global, Full Service Enterprise Electronic and Digital Signature Platforms

FORRESTER®

Clear Market Leader



Regulated industries and demanding B2C environments are [OneSpan Sign]'s sweet spots.

Build vs. Buy

OneSpan Sign is an e-signature solution backed by decades of research and development, which not only secures our place as a leader in the market but provides an easier integration experience. Skip long development schedules and go to market faster. We handle all compliance questions and can quickly repurpose the solution to support other lines of business.

Recognized by Industry Analysts

OneSpan Sign has been ranked a Leader in 15+ consecutive G2 E-Signature Reports and continues to be recognized as a leader in the e-signature market by analysts like Gartner and Forrester.

OEM Success Stories

ARGO

Leading bank platform provider ARGO partners with OneSpan to give financial institutions a solution to integrate a truly paperless workflow directly into account opening and lending processes.

“Partnering with OneSpan is an integral part of our paperless strategy. The evidentiary process for e-signatures is integral to our success, and OneSpan Sign is well recognized in this area. E-Signatures give our customers a powerful option to streamline loan origination, contract fulfillment, account setups – anything requiring a customer acknowledgement or signature.”



Leading insurance software provider, Ebix, partners with OneSpan to give agents the ability to complete new business immediately, without the delay of paper-based signatures.

“The Ebix-OneSpan partnership provides integrated, robust e-signatures as part of vertical applications agents are already using. The flexibility and performance of the OneSpan Sign platform allows us to scale across all our offerings with a legal, secure solution.”



Adding e-signatures to Andesa's cloud-based app creates straight-through processing of new business for life insurance and annuity carriers and producers.

“The integration of e-signatures keeps the new business process 100% electronic, eliminating the need for the application to fall back to a manual signing process. Enforced data validation and workflow rules ensure all signatures and data are captured forcing in-good-order applications, reducing risk to the carrier.”



E-Signatures Are Only the Beginning

The Full Product Suite Is Available to Partners

OneSpan offers leading, differentiated solutions that span e-signature, security, ID verification, and agreement automation.



IDENTIFICATION & AUTHENTICATION

Identify and authenticate users and transactions using a wide range of verification services, hardware and software tokens, and biometrics.



FRAUD ANALYSIS

Detect suspicious behavior and dynamically step up security or deny access in real-time.



MOBILE APP SECURITY

Protect your mobile apps and customer data against malicious attacks.



E-SIGNATURE

Enable customers to securely e-sign on any device, while strengthening your compliance.



VAULT

Manage and protect the authoritative copy of documents throughout their lifecycle.

JOIN OUR COMMUNITY PORTAL

Find educational resources like blogs, webinars, and videos; post on our forum and get live feedback; or just get your hands on our SDKs and start coding. The OneSpan Community Portal is the place to find practical guidance and best practices for our leading electronic signature solution.

Join Today



About OneSpan

OneSpan helps protect the world from digital fraud by establishing trust in people's identities, the devices they use and the transactions they carry out. We do this by making digital banking accessible, secure, easy and valuable. OneSpan's Trusted Identity platform and security solutions significantly reduce digital transaction fraud and enable regulatory compliance for more than 10,000 customers, including over half of the top 100 global banks. Whether through automating agreements, detecting fraud or securing financial transactions, OneSpan helps reduce costs and accelerate customer acquisition while improving the user experience.

Learn more at [OneSpan.com](https://www.onespan.com).

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