### TRM

#### Highlights

- Choose the right cloud-based solution without compromising security or in-country data residency compliance
- Adapt and scale your e-signature service to meet changing IT and business needs
- Quickly implement e-signing capabilities with minimal IT involvement
- Scale your operations quickly, both locally and abroad

# Employ private cloud e-signature with eSignLive on IBM Cloud

Choose the deployment model that best meets your specific business requirements

Advances in technology are driving business transformation at an everincreasing speed, and electronic signatures represent one of the biggest opportunity areas to accelerate this transformation. E-signatures enable a true digital business process by removing a key obstacle—the need for paper to obtain a signature—allowing businesses and consumers to complete transactions immediately, from anywhere and on any device.

eSignLive™ by VASCO® is uniquely designed to support the broadest range of e-signature requirements so you can transact business across channels and markets—and choose the best approach for each process. eSignLive gives you flexible deployment and integration options so you don't have to compromise. Whether the solution is deployed in a public cloud, private cloud or on premises, we make it easy to get started with e-signing capabilities and then scale across the enterprise to meet additional needs in the organization.

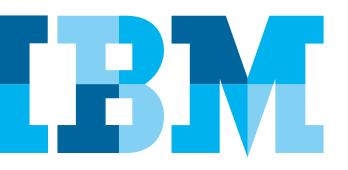
With eSignLive, you can manage all aspects of the e-signature process in one single technology platform. Choose how and where you want to deploy the service and change at any time as business requirements and IT policies evolve.

#### **Shared cloud services**

For exceptional flexibility and cost savings, you can use the eSignLive software-as-a-service (SaaS) available from a growing number of IBM® Cloud data centers worldwide. Available as a user- or transaction-based service, this option enables fast, cost-efficient startup with pre-configured e-signing processes deployed on robust, production-ready cloud infrastructure.

#### **Dedicated cloud services**

When private cloud is the only option for your company, eSignLive on IBM Cloud offers a choice of private cloud options that enable fast deployment, operational flexibility and low startup costs. With our turnkey services, IBM can configure and maintain your eSignLive application, provision the right level of computing resources and dynamically adjust capacity as your needs change, while our pay-as-you-go pricing minimizes your capital investment.



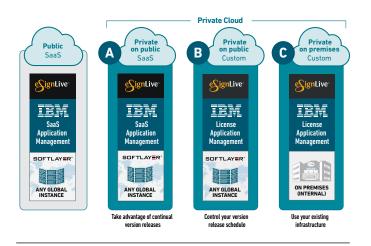


Figure 1. Accelerate your e-signature deployment with a dedicated software-as-a-service instance of eSignLive in a private-on-public IBM Cloud.

Choose the private cloud deployment option that best meets your needs and have IBM deploy and manage one of the following (Figure 1):

- A. Dedicated SaaS instance of eSignLive in a private-onpublic IBM Cloud
- B. Dedicated customized instance of eSignLive in a privateon-public IBM Cloud
- C. Customized instance of eSignLive behind your company's firewall in a local private-on-premises cloud

Or, you can deploy and manage your own customized licensed instance of eSignLive in a private-on-public IBM Cloud.

## Reap the benefits of cloud without compromising security

With eSignLive private-on-public IBM Cloud solutions you get the best of public and private cloud deployments, including fast implementation and low startup costs, along with the security and control that comes with a single-tenant application environment on dedicated cloud infrastructure. Our private-on-public cloud options allow you to adapt and scale your e-signature services with minimal configuration.

Using IBM Services reduces the time and complexity of setting up and managing your private cloud environment. Proven management expertise from IBM specialists helps accelerate the deployment and configuration of your entire private cloud.

#### Stay compliant with granular controls

As organizations support borderless digital business scenarios, they need to understand where data is stored, and classify any data that is subject to regulatory or export controls. The eSignLive private-on-public IBM Cloud solution offers a level of transparency and granular control that is critical for organizations in regulated industries that need to know in detail exactly where their data resides—right down to the city, data center and even serial number of the server.

The eSignLive private-on-public IBM Cloud solution is fully configurable to your unique brand, business process, compliance and IT requirements. As an isolated tenant in a secure data center, you don't have to worry about someone else causing performance or security issues. The service is continuously monitored and is protected against unauthorized access, use and modification to help safeguard your digital data.

#### Benefit from superior turnkey services

Around-the-clock support from IBM Services, combined with our globally distributed data centers, allow you to easily accommodate the geolocation, compliance or expansion needs of your business. IBM support specialists can configure, monitor and manage your cloud-based e-signature service no matter where your business is located. eSignLive on IBM Cloud can help you:

- Gain the flexibility to add or remove modular services as needed and pay only for the services you use
- Keep your business running and anticipate problems with application visibility
- Securely integrate and manage your e-signature solution across heterogeneous platforms through a single interface

eSignLive private-on-public IBM Cloud gives you the flexibility to use (and only pay for) the infrastructure your solution requires. If you prefer more control over where the servers are located and data is stored, you can have IBM install, configure and manage an eSignLive instance on your local private-on-premises cloud, using your existing data center and infrastructure support team (see Figure 1, option C).

# Scale operations quickly, both locally and globally

With IBM eSignLive private cloud solutions, you get the most flexible deployment options combined with support from IBM experts to help ensure successful implementations of worldwide eSignLive instances.

- Stay agile: Choose the deployment method you prefer without compromising security or functionality and without breaking your budget.
- **Keep documents secure:** Each signature block is secured using digital signature technology, which invalidates the document if any changes are detected. In addition, our comprehensive audit trail reports on who signed, in what order, at what time and in what locations. This audit information is permanently embedded within the e-signed document for easy, one-click verification.
- **Deploy quickly:** eSignLive on IBM Cloud is installed quickly by IBM with minimal operational impact, helping to put you on the path to significantly reduced paper-related costs with a rapid return on investment and a low total cost of ownership.
- Scale easily: IBM can quickly deploy new instances of eSignLive virtually anywhere in the world using the IBM Cloud network of global data centers.
- Meet data residency requirements: Meet your data residency requirements in regulated markets worldwide with a platform that has been tested and proven for exceptional reliability and performance.

#### Implement e-signature on your terms

At eSignLive, we understand the needs of mid-to-large enterprises in regulated industries. Our approach to deployment is to give you maximum flexibility and choice. That's because we believe e-signing processes should integrate seamlessly into your existing infrastructure, and should be able to evolve along with your changing business needs.

We make it easy to integrate eSignLive into your web applications, core systems and in-house or legacy applications with an open REST application programming interface (API) and fully supported software development kits (SDKs). Choose the method of signing, authentication and document

## Leading bank easily integrates e-signatures into complex business processes

Financial services organizations need solutions that are highly reliable and secure, yet flexible enough to add new document workflow processes as they expand e-signatures to other lines of business. Working with IBM Cloud and system integrator Nuvola Group, eSignLive developed and deployed an innovative e-signature solution for a leading Australian bank that meets these core demands while accelerating and simplifying implementation.

The joint cloud solution—deployed on IBM Cloud infrastructure—combines the Nuvola front-end workflow, integration and reporting server and is powered by the eSignLive e-signature service. The first-of-its-kind solution enables highly tailored notifications, branding and key metrics reporting while also adding capabilities that enable the bank to map complex business processes and provide engaging customer communications.

Since going live with the solution, the bank has drastically accelerated its transaction processing speeds, reducing its personal loan processing time from eight days to 24 to 48 hours. The combined strengths of eSignLive, Nuvola and IBM Cloud resulted in a solution that can scale to meet the bank's high processing capabilities and critical availability requirements while enabling seamless integration into complex enterprise systems and processes.

presentation options that create an exceptional signing experience for each process. We also offer pre-built connectors for popular third-party applications such as Salesforce and Microsoft SharePoint that require no coding whatsoever.

- Capture signatures on your website, at a point of sale or out in the field using a desktop, laptop or mobile device.
- Empower business users with real-time visibility into customer transactions while alerting them of any transactions requiring immediate attention.
- Replay the exact process that was used to capture signatures in documents to prove compliance to auditors.
- Fully white-label and customize the e-signature process to reinforce your brand for a seamless signing experience.

#### A catalyst for digital transformation

eSignLive on IBM Cloud gives you a flexible e-signature option that can be hosted in any one of our growing number of global cloud locations. Built on standards-based architecture, eSignLive can easily and cost-efficiently scale across your organization's entire operations, while supporting the unique requirements of individual processes, departments, channels and jurisdictions. No matter how you get started, you can rest easy knowing eSignLive will adapt and grow with your business needs.

#### About eSignLive by VASCO

eSignLive is the electronic signature solution behind some of the world's most trusted brands. Regulated industries and top analyst firms recognize eSignLive products and services for their ability to balance the highest levels of security and compliance with ease of use while automating any process—from the simplest internal signing workflow to the most complex customer-facing transactions. Available in the cloud and on premises, the eSignLive solution offers a scalable platform to support an organization's digital transformation strategy across the enterprise—today and tomorrow.

eSignLive is the trade name of Silanis Technology Inc., a VASCO group company. VASCO Data Security International Inc., a global leader in authentication, electronic signatures and identity management, enables more than 10,000 customers in 100 countries to secure access, manage identities, verify transactions and protect assets across financial, enterprise, e-commerce, government and healthcare markets. Learn more at www.esignlive.com

#### For more information

To learn more about eSignLive on IBM Cloud, contact a representative at 1-888-745-2647 or visit: www.esignlive.com. For more information about IBM Cloud solutions, visit: ibm.com/cloud-computing





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IBM Systems Route 100 Somers, NY 10589

Produced in the United States of America March 2016

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